Case study – Mobile, Fixed Lines and WDSL broadband

GCM Global Energy

GCM Global Energy plc provides oil production and exploration services. The company was incorporated in 2007 and is based in London, United Kingdom. With over 70 staff and multiple offices in the UK and abroad.

In 2012 Chief Financial Officer Artem Minibayev approached SCTMobile to discuss and review their business communications having been referred from one of our other existing clients.

Artem says

"Our telecommunication costs were increasing and we had multiple suppliers for different services from mobiles, broadband, and our fixed lines. I wanted to see if we could not only save money but also improve the customer service. We had multiple invoices, contract dates and people to deal with. I wanted to deal with just one company who would consult us on all our requirements and get us the best pricing and monitor it moving forward. Dealing with just one company and contact for all our business communications.

SCTMobile reviewed all their different services and costs and tendered a proposal for all their services to be supplied by Vodafone via SCTMobile including mobiles, fixed lines /calls and an upgraded fibre data connection into the building.

Artem says

"The proposal SCTMobile tendered saved us over 20 % on our overall costs. They looked at all our services and proposed we use Vodafone as our network supplier for all of our requirements. We've been extremely happy due to the great account management service we receive on a daily basis and the fact we only have to deal with one company. We receive regular reviews on all our costs and usage to make sure we are still getting the best deal at all times. We also got our broadband line into the building upgraded to fibre for no extra cost! "

GCM now use just Vodafone and SCTMobile for all their business communications covering mobile, fixed lines / calls and business broadband with a more efficient and cost effective solution in place, Backed up with dedicated ongoing support.