

In partnership with our sister company Ian Bannings - Car Audio & Security, SCT Mobile is offering a 10% discount to all its corporate customer for a Rosen Multimedia installations.

The Rosen AV7500 system can co-exist with your existing car audio system providing 2 headrest screens to entertain your children or passengers. Rosen also produce roof mounted systems that incorporate larger screens.



Along with a built in DVD player in each screen, the Rosen system provides a versatile range of inputs enabling you to plug in almost anything, including the latest Games consoles.

The AV7500 systems come complete with wireless stereo headphones so that each passenger can watch and listen to their own screen without interfering with other passengers in the car. Each screen also has 25 games and wireless Joypads to keep passengers of all ages entertained on long journeys.

No longer should you hear from the children "Are we there yet?"

Call your account manager today on

01483 563999

to enquire about this or any other car entertainment or security services offered by Ian Bannings.



This issue at a glance...

- SCT Mobile news
- Handset and device news
- Vodafone's new voice and data roaming tariffs
- Vodafone's complete communications solutions
- **Business Clarity** - see clearly with Vodafone's new business tariff
- SCT Launches Customer referrals scheme
- **TECH KNOW** - Business Case study

OUR SERVICES

Mobile Phones + PDA's

With bespoke tariffs for UK and abroad from all the major networks, dedicated account manager, quarterly tariff review and newsletter keeping you informed of new products and services and a yearly re-sign/tariff proposal, SCT Mobile is the first choice for your business mobile phones



Vehicle Fleet Management Services

In partnership with our sister company Ian Bannings Ltd and Cybit Tracking we can offer in-house and nationwide installation of Bluetooth carkits, satellite navigation and vehicle tracking solutions for all your vehicle fleet management requirements.



Landline and Broadband

SCT Mobile can now offer very competitive rates for both business landlines and fixed broadband from Vodafone. Many business are looking to converge mobiles with landlines for cheaper pricing and simpler billing so they have one provider for all.



Mobile Email & Data Solutions

Nowadays with more staff and clients out of the office having a mobile email or internet solution on the move is essential for keeping everyone in touch and up to speed. At SCT Mobile we can put together various solutions that would suit your company profile from Blackberry, Windows Mobile 6, Vodafone Business Email, or a USB memory stick for your laptop we can provide you with the best solution.



IT Professional Services

With a fully trained and accredited in house Data and IT manager. SCT Mobile can put together various packages for on site visits that can cover training, consultancy, handset deployment and ongoing specialist support for your mobile data solutions



All the above services are backed up by having your own designated Account Manager on hand for all technical, network and account queries and keep you informed of any new products and services that may be of use to your business communication requirements.

Call us now on 01483 563999 or email enquiries@sctmobile.com

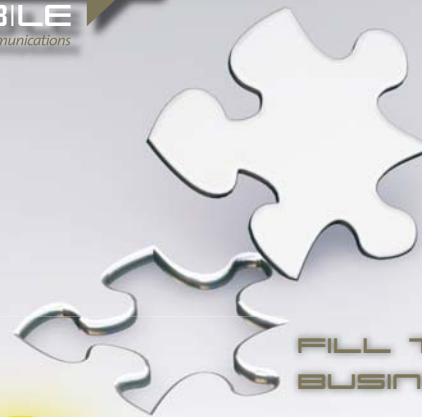
All prices in this publication are quoted ex VAT unless otherwise stated



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FILL THE GAPS IN YOUR
BUSINESS COMMUNICATIONS



USB Modem with 6 months free line rental



Free
USB Modem
+ 6 months free line rental



Dell Mini 9 Netbook with Built-in Broadband

Exclusive deals only from SCT Mobile

INSIGHT
UPDATE

ISSUE
S.1



TECHNOW

Case Study

Introduction

SCT Mobile has been looking after McAllisters Recovery's mobile phones for over 15 years and we have always ensured the best and most appropriate service for their needs. Jon Ruffle, SCT Mobile Director was approached by Mark McAllister in 2008 to investigate the possibility of a mobile communications solution for their recovery drivers to keep in touch with the Operations office in Aldershot.



Mark McAllister, Managing Director

Company information

McAllisters Recovery is a Surrey based Vehicle Recovery Company predominantly providing recovery services to Surrey and Hampshire and the surrounding areas. The Head Office, based in Aldershot has a fully operational storage compound with another compound in Guildford and a satellite depot in Leatherhead. McAllisters Recovery was the first UK recovery business to establish a web site presence on the Internet. Internal and external e-mail are now used extensively to assist company management.

Brief

To provide a mobile based solution to enable the efficient and accurate booking, tracking and completion of recovery jobs.

The key points needed to be covered were :-

- Seamless integration of the companies existing communications and IT infrastructure.
- The ability for recovery staff to receive, process and record jobs quickly electronically via the mobile network
- Provide if possible single piece of equipment able to act as a Touch screen mobile telephone, camera, email and Satellite Navigation services
- A device which is durable and able to withstand abuse but not prohibitively expensive.

Solution

Source a rugged device – We solved this with the HTC P3470 and Silicon based cases to protect the device

TECHNOW

Hardware focus

Hot on the heels of HTC's G1 is the new Magic. At time of writing, there isn't a huge amount of information known about this new device based on the Google 'Android' OS.

This little box of tricks goes on sale in May 2009 and initial reports say that it will easily give Microsoft's Windows Mobile and Apples iPhone a run for their money.

Expect an update on our SCT Insight e-shot once we've had a chance to put it through its paces



HTC Magic - Exclusive to Vodafone

- Windows Mobile 6 Pro
- 2.8" Touch screen and stylus
- Built in GPS for SatNav and TomTom Mapping software
- Full telephone facilities including phone, txt, mms and Web browsing
- Bluetooth and USB connectivity



Setting up the device - James our Data & IT Manager liaised with Mark McAllister to make sure that the devices were configured prior to being delivered. James also worked closely with Arcom, McAllisters IT support company to ensure their Servers were prepped, secure and ready for the new devices. James dealt with the :-

- Initial setup of each device
- Individual user settings, email account setup
- Installation, configuration and testing of SatNav features
- Fitting of screen protectors and Silicon cases

Training - James also put together and ran several training sessions for the users at McAllisters head office to cover :-

- Device familiarisation, switching on/off and how to reset the device if/when needed
- How to make and receive phone calls, txts and emails
- Using the Internet to find information
- Using the camera and best practices to ensure the included data bundles were not used excessively
- Running programs and file management to ensure the users could find their way around the device
- Best practices to ensure the device runs smoothly and responsively

Conclusion

While the initial usage of the devices is quite limited, having a Windows Mobile based device enabled the customers staff to send and receive email on the move.

“*Jon, First of all I'd like to thank your team for a job well done so far, James has really grabbed this by the horns and its really coming to fruition*”

- Mark McAllister

This also gives them an excellent platform with which they can use to further assess their usage and eventually incorporate a Mobile Field engineer management system that will eventually eliminate the need for any paper based records whilst out on the move.



VODAFONE B970 WIRED/WIRELESS MOBILE BROADBAND ROUTER
 BUILT-IN SIM CARD SLOT FOR USING MOBILE BROADBAND OVER A WIRED OR WIRELESS NETWORK
 OPTIONAL EXTERNAL ANTENNA FOR OBTAINING MAXIMUM SPEED IN LOW SIGNAL AREAS
 CAN BE USED AS A NORMAL USB MODEM
 EXCELLENT FOR USE AS A REDUNDANT BACKUP FOR FIXED LINE BROADBAND FAILURE

this was quite a monumental task for them to achieve in a short space of time.

Justine Ayears, Expedition Leader had this to say about the trip

“When we completed this the villagers were extremely grateful and excited at the thought of not having to go on a long and difficult journey for water.



We would like to thank SCT Mobile for your support on this project. For 14 days we had no contact with the outside world. The use of the satellite phone meant that we were able to keep parents and supporters updated on our progress”.

Rascals race across the Mongolian desert

Along with several other sponsors and in conjunction with Infor, one of our customers, SCT Mobile sponsored a local team of drivers from the UK to their destination in a rally across the deserts of Mongolia. The team were provided a Satellite phone for keeping in touch with the rest of the world



The Teams had to purchase a means of transportation and 'fix it up' for the journey ahead on a shoestring budget of only £1000. Our team settled on an old Bedford Rascal Van purchased on eBay.

During the trip they had several 'mishaps' with their vehicle proving to be a bit of a Rascal in name and nature.

At the end of the journey the competitors vehicles and sponsorship were donated to the local villagers whilst the teams returned home.



From the 1st May, Vodafone released a new group tariff for companies with 5 to 50 mobile users. The tariff's flat rate system is designed to give company owners piece of mind and predictable bills every month.

No one has time these days to be trawling through mobile phone bills to make sure users haven't made too many personal phone calls using their company mobile. With the Clarity plan all users are given the ability to make calls, send texts and browse the web without fear of being 'stung' at the end of the month. Obviously a fair usage policy applies but this is set to cover all but the most intensive use on a mobile phone.

Pricing Matrix for Business Clarity Tariff with new handsets

Total number of users	2 - 5	6 - 20	21 - 50
First user fee (Leader)	£55	£115	£195
Each additional user (Sharer)	£48	£36	£32

Even more value with up to 40% discount on Mobile Internet and Email Bundles....

Vodafone Business Clarity Email Add-ons	500MB	5GB
Handheld data bundles	£5.00	+£12.50
Internet Email	£6.00	
Enterprise Email	£16.00	
Windows Mobile Enhanced	£10.00	

Our sales staff will be examining all qualifying customer accounts over the next few weeks but if you think you could benefit by using this tariff, please call you account manager today on 01483 563999.

referrals scheme



What's in it for me?

A £10 voucher

for every land line or mobile number that is :-

- migrated
- connected
- ported or
- Upgraded

through SCT from another network or supplier from a referral you supplied.

Vouchers are available from any of the following outlets



How do I qualify

In order to apply for the scheme you will need to provide us with the following referral information.

- Business name and address
- Contact name and details including position in the company

Email the details to us at :-

referrals@sctmobile.com

SCT Mobile enters partnership with Arcom IT

Over the last few years SCT Mobile has been working closely with our clients IT support companies in order to provide the best possible service when deploying mobile email and data solutions as it is becoming more and more frequent as mobile and IT technology converge.



One such company is Arcom IT, who like SCT Mobile, is based in Guildford Surrey. We have worked closely with Arcom IT on several of our clients projects and have always had a very positive and swift turn around from the initial customer enquiry to completion of the project in hand.

Being so close to SCT Mobile, we have found that we both have an overlapping customer base. Based on this and the success of all of the projects jointly undertaken, both companies have decided to enter a partnership in order to better serve our new and existing customers.

"Arcom IT have proved to be an invaluable asset to us for both our internal and our Customers IT requirements. During a recent problem with our old ISP we lost all Internet and email services, Arcom's Engineer came round later that day and stayed past 8pm to help us get back up and running. I don't know any other IT company that can offer such a good service"

-Jon Ruffie, Director of SCT Mobile

If you think you could benefit from IT support from Arcom IT or you are thinking of changing your existing IT support company, please call your account manager today on 01483 563999 to arrange an appointment with one of Arcom IT's sales representatives.

£10 Voucher for every connection

At SCT Mobile we are proud of the long established relationships we have built up with our clients, a vast majority of them have been using our services for their business communications for at least 10-15 years or more. We strongly believe in forging a long lasting and prosperous relationship with them all. In this very fickle market we are always looking to add new companies to our customer base who appreciate the account management, great service and competitive pricing on offer at SCT Mobile.

Therefore we would like to introduce a new referral scheme to encourage our existing customers to spread the word and pass on the benefits of using SCT Mobile.

If you know any other company whether one of your clients, friends, relatives or associates who you think would be interested or would benefit from the services we offer then please pass on their details. We will then arrange a visit by one of our experienced account managers to perform a total cost review and analysis of their business communications.

SCT Mobile would like to welcome our new customers. Here are just a few of the customers we have added to our base over the last few months :-

Consero Homes - Founded in 2004, Consero Homes is a privately-owned, Surrey based company which has swiftly established an enviable reputation for high quality architecture, design and construction.

D.O.T Delivered on Time - DOT's staff have over 80 years of experience in high value, time sensitive location logistics and together with our global partners, provide you with a seamless global solution for all motorsport, TV / broadcasting and events activities.

SHAND Shand - Shand is a well known and respected name in the world of television broadcasting, news and global events; and has been in operation since the 1950's.

96.4 The Eagle - Surrey and Hampshire's local Commercial Radio Station. The Eagle, along with its sister station are based in the Centre of Guildford.

Concept to Consumer Europe - Makers of promotional packaging for manufacturers such as Gilette, Unilever

We welcome our new customers and look forward to a long and happy relationship with them.

SCT Mobile Sponsors Scout trip to Nepal

SCT Mobile helped 30 Guildford East Explorer Scouts by sponsoring them when they spent 3 weeks in Nepal, completing a charity water project. SCT Mobile provided the group with a Mobile Satellite phone so they could stay in touch with their families whilst high up in the Nepalese Mountains.

The group stayed in a small remote mountain village with no electricity. Their mission was to supply the village with running water through standpipes outside every house. With over 6 Km of pipe to be moved around the mountain and buried in the ground,

SCT MOBILE



NEW HANDSET'S

Nokia E75
SLIDE OUT QWERTY KEYBOARD
EMAIL & MOBILE OFFICE APPS

Samsung B2100
RUGGED CONSTRUCTION / HEAVY DUTY
WATER RESISTANT

Nokia 5800 Express Music
MASSIVE TOUCH SCREEN
MUSIC & INTERNET ON THE MOVE

BlackBerry 8900
BUILT IN GPS FOR SAT-NAV
REAL-TIME PUSH EMAIL SOLUTION

HTC Touch Diamond II
3G VIDEO PHONE CAPABILITIES
WINDOWS PUSH EMAIL

Samsung D880
DUAL SIM CARDS FOR USE WITH
MORE THAN ONE MOBILE NETWORK

For a full list new and up and coming handsets, please call us now on 01483 563999

Fixed line pricing calling abroad

Argentina	13.00
Australia	3.00
Austria	3.00
Belgium	3.00
Brazil	13.00
Canada	3.00
China	18.00
Denmark	3.00
Finland	4.00
France	3.00
Germany	3.00
Greece	7.00
Hong Kong	4.00
India	20.00
Ireland	3.00
Israel	9.00
Italy	3.00
Japan	5.00
Netherlands	3.00
New Zealand	3.00
Nigeria	35.00
Norway	3.00
Pakistan	35.00
Poland	5.00
Portugal	4.00
Russia	10.00
Saudi Arabia	34.00
Singapore	3.00
South Africa	12.00
Spain (inc Balearic Islands)	3.00
Sweden	3.00
Switzerland	3.00
USA	3.00

Example Fixed Line Broadband Service

Package	Business +
One off Connection	£ 50.00
Monthly Rental	£40.00
Connection Ratio	20:1
D/load speed	8Mbps
U/load speed	832kbps
IP Addresses	Upto 10
POP3 email	10
SMTP email	Yes
DNS transfer	1
Web Space	100MB
Router supplied	Yes

TOTAL COMMUNICATIONS SOLUTIONS

Fixed line Services from Vodafone

Domestic Rates	
National	1.00
Local	1.00
0845	3.20
0870	7.50
Mobile Rates	
Vodafone	8.50
O2	8.50
Orange	8.50
3	21.00

Land line calls from 1p per minute

Make Mobile phone calls on your land lines by incorporating an Fixed Cellular Terminal into your company phone system.

Using the Vodafone B970 you can provide a mobile office with WiFi or wired internet access or use the device as a fall back solution should your fixed line internet service fails.

ADSL Services

- Up to 8Mbps Download speeds
- 50:1, 20:1 or 1:1 contention ratio's
- Dynamic IP address or
- Up to 10 Static IP addresses
- Included POP3 email accounts
- SMTP mail transfers
- DNS Transfers or registrations
- Included space for hosting your website
- Various Router options including Cisco, fully managed
- SLA options to meet your requirements

Dell Mini 9 laptop with built-in mobile Broadband modem and sim socket

Total Business tariff

- Free Calls to UK Landlines
- Free Calls between Company mobiles
- Free Voicemail retrieval
- Free 50 txts per number per month
- Mid point resign bonus available

Add-ons available

- Per user Mobile data add ons available from £7.50 p/m
- Single user Text packs available from £3.00 p/m
- Roaming Voice and Data bundles available for individual users going abroad

Why not converge your Internet, email and phone calls with a BlackBerry 8900!

BlackBerry BPS offers

Why not upgrade to the BlackBerry Professional Software solution.

Package	CAL's	Cost
Self install	10	£150
SCT Engineer install*	10	£495

* Vodafone's usual price £1000

New Mobile Broadband Small Business plan

- Unlimited usage for a flat rate of £18.00 p/m
- Roaming services available at £8.50 per 24hours in selected Countries, £4.25 per MB elsewhere.

Free Dell Mini laptop (exclusive from SCT Mobile)

Or

Free USB Modem & 6 months Line rental (exclusive from SCT Mobile)

Vodafone Roaming Bundles

Vodafone recently released new mobile roaming bundles to cover both Voice and Data on the group mobile voice plans making it easier for users to use their phones whilst abroad.

These tariffs is designed to give customers the confidence to roam without fear of unexpected bill shock

Roaming Voice Bundles

Bundle size	60 Mins Cost per Month	
	Opt in	Contract
Europe	£15	£12
Europe & USA	£32	£30
Europe & ROW	£55	£50

Bundle size	120 Mins Cost per Month	
	Opt in	Contract
Europe	£28	£20
Europe & USA	£58	£55
Europe & ROW	£100	£95

Bundle size	500 Mins Cost per Month	
	Opt in	Contract
Europe	£100	£75
Europe & USA	£230	£220
Europe & ROW	£400	£330

Roaming Data Bundles

Mobile Internet and Email Packs are available as an addition to Vodafone voice tariffs or as stand alone data

Two great handheld data roaming monthly options:

- 10Mb's for £15 designed for occasional light roaming usage.
- 50Mb's for £50 designed for regular light roaming usage.

Call your account manager today on 01483 563999